

## Message Text

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16

ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

DOT-00 INR-07 NSAE-00 FAA-00 PA-01 PRS-01 USIA-06

L-02 SS-15 /054 W

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R 111720Z APR 75

FM AMEMBASSY LONDON

TO SECSTATE WASHDC 0118

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E.O. 11652: N/A

TAGS: EAIR, UK

SUBJ: NEW PANAM FEES FOR TRAVEL AGENTS

1. PANAM DIRECTOR UK (MOORE) CAME INTO EMBASSY APRIL 11 TO PROVIDE COPY OF PANAM PRESS RELEASE ON INCENTIVE PLAN FOR TRAVEL AGENTS WHICH WAS REPORTED IN UK PRESS APRIL 11.

2. MOORE SAID HE HAD RECEIVED CALL FROM CAA (BONNEY) LATE APRIL 10 COMPLAINING OF PANAM ACTION AND INFORMING MOORE THAT PANAM MUST NOT IMPLEMENT NEW PLAN UNTIL UK GOVERNMENT APPROVAL RECEIVED. BONNEY REFERRED TO ANNEX II OF US/UK BILATERAL AS BASIS FOR ORDER. NO WRITTEN COMMUNICATION RECEIVED FROM CAA BY PANAM AS OF LATE APRIL 11, NOR HAS UK DEPARTMENT OF TRADE OR CAA RAISED ISSUE WITH EMBASSY.

3. ACCORDING TO MOORE, PANAM'S UK ATTORNEYS HAVE RESEARCHED UK LEGAL ASPECTS OF PANAM'S INCENTIVE PLAN AND ADVISED PANAM THAT THERE NO LEGAL PROHIBITIONS TO ACTION PANAM TAKING EITHER UNDER UK LAW OR UNDER US/UK BILATERAL HE SAID CAB HAD NOT OBJECTED WHEN DESCRIPTION OF PLAN PRESENTED TO BOARD APRIL 9.

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4. MOORE SAID PANAM INTENDS TO PURSUE ITS PLAN EVEN IF

IT MEANS LEAVING IATA ALTHOUGH SUCH A NEED NOT EXPECTED  
TO MATERIALIZE. HIGHER RATES TO TRAVEL AGENTS WILL BE  
CALCULATED ON MONTHLY BASES AND FIRST "PAYMENTS" TO  
THEM (ACTUALLY REDUCED NET RECEIPTS TO PANAM) EXPECTED  
TO OCCUR ABOUT JUNE 15 FOR APRIL 1 TO APRIL 30 PERIOD.

5. MOORE THINKS REASON HE HAS NOT RECEIVED LETTER OR  
TELEX FROM CAA FOLLOWING UP ON PHONE CALL MAY BE DUE TO  
FACT CAA HAS FOUND ON REFLECTION IT HAS NO LEGAL BASIS  
FOR OBJECTION. IN ANY EVENT, WE DO NOT INTEND TO  
RAISE ISSUE WITH UK UNTIL WE ARE APPROACHED.

6. IN VIEW FACT PANAM HAS ASKED FOR EMBASSY'S ASSIST-  
ANCE IN ANY DIFFICULTIES OVER THIS ISSUE WHICH MAY  
ARISE WITH UK, DEPARTMENT'S VIEWS AND INSTRUCTIONS  
REQUESTED.

RICHARDSON

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AIRLINES, PERSONNEL TRAVEL, PASSENGER FARES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 11 APR 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** WorrelSW  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975LONDON05503  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750127-0999  
**From:** LONDON  
**Handling Restrictions:** n/a  
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**Line Count:** 79  
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**Office:** ACTION EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** WorrelSW  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 23 JUN 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <23 JUN 2003 by ShawDG>; APPROVED <04 NOV 2003 by WorrelSW>  
**Review Markings:**

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**Review Referrals:** n/a  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** NEW PANAM FEES FOR TRAVEL AGENTS  
**TAGS:** EAIR, UK, PANAM  
**To:** STATE  
**Type:** TE  
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